# Rural Services Network Creating Capacity and Opportunities in the VCS





# Agenda

1. Redefining roles and relationships in a post Brexit / Age of Austerity

2. Challenging perceptions of the VCS

3. Maximising opportunities that remain

4. Discussion

### New Strategic Relationship with the Voluntary and Community Sector (VCS) 2017-2024

### Aims

- Residents come together to help themselves and each other
- Residents are better able to manage their wellbeing and health
- Residents have improved opportunities and are not held back because of background, circumstance or identified community
- Public sector agencies in Camden and the VCS are better able to identify, articulate and meet residents needs through services and assets
- Strong, diverse VCS better able to shape and deliver Camden services

### **Community Outcomes**

### Medium term Outcomes 2017-2019

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### Long Term Outcomes 2020-2023

- Geographical communities with high levels of need receive appropriate local services
   Residents better able to access the support
  - they need regardless of background, circumstance or identified community
  - More people living and working in Camden volunteer to support Camden residents.

### Shared Council and Voluntary and Community Sector Outcomes

- - Residents are better able to come together to help themselves and each other
  - Communities are increasingly more connected and involved in positive social action
  - Mainstream services are more accessible to all residents
     of Camden

A stronger relationship between VCS and council leads to more collaborative working and new approaches to meet residents' needs		Better joined-up use of public and community space to meet residents' needs		occupi	and community buildin ed by the VCS are used VCS to maximise asset ts	collaboratively	VCS expertise, kno considered by the o the design and deli benefit Camden's d	council and VCS in very of services to	
		nd, Council and VCS better ab to articulate community ne and evidence the impact o their interventions	eeds	through	ease in new funding in i increased collaboration and VCS		Commissioning of o services more acce Camden's VCS		
VCS		Council		VCS			Council		
VCS have more robust structures and diverse funding base Increased collaboration between VCS orgs		Understanding of what works and lessons learnt feeds into flexible council decision making	arnt meet nee uncil Organisa		orm beneficial and flexible partnerships to needs of Camden residents isations are more robust and independent ble to meet existing and emerging needs		Council better able to listen and respond to changing and unmet needs of residents		
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key inputs									
	Buildings and	Skills and capacity building for	Eva	luation	Joint Council/ VCS	Data and	Commissioning	VCS reference	

Rural Services Network - Redefining a Council's strategic relationship with its VCS

# Does Brexit change everything?

17/17, UK, Saturday 25 June 2016

# **PRESSURE ON INCOME, COSTS**

### Regions Demand UK Govt Matches Lost EU Funds

Cornwall and some towns in Yorkshine want guarantees they will not miss out on cash they were due to receive from the bloc.



Projects in Wales were among these supported by millions in EU funding

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Regions of the UK being supported by European Union funding are seeking guarantees that grants they will now not receive will be provided by the UK Government.

Councils in Yorkshire were due to be given £660m of EU grants to help boost the area's economy before 2020, while Conwail was expecting a further £400m. In total, £3.8bm was due to be spent in the UK under the

EU's European Regional Development Fund between 2014



Short-term hits to income are unlikely, but in the long-run are more likely.

- Brexit might result in reduced income for the sector: grantmaking foundations rely upon investment income
- Falls in sterling, rising inflation might hit disposable income and charitable giving
- Move overseas of some corporates/major donors risks sponsorship and large gifts
- Government may reduce spending on public services, with variable geographic impact
- Longer-term, end of EU structural funds most significant direct hit should government not establish alternative programmes
- Economic/social distress inevitably places cost pressures on voluntary orgs

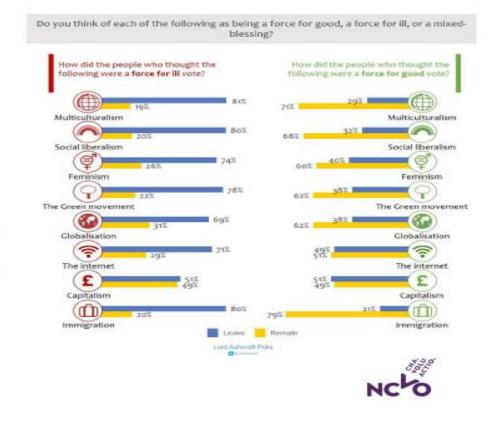


and 2020.

# Does Brexit change everything?

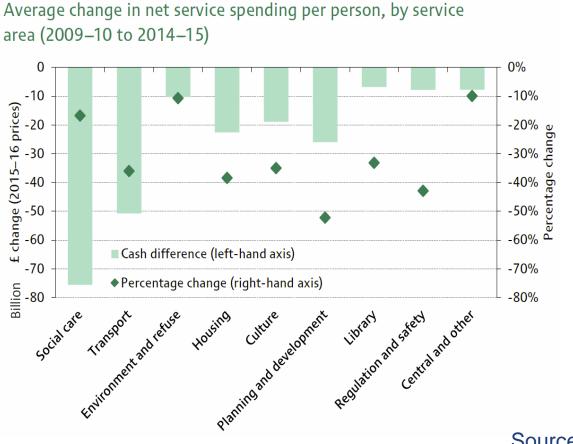
# A NATION DIVIDED?

- A close referendum result has exposed divisions in society (age, education, income) that do not easily map onto traditional party politics
- Anecdotal evidence of postreferendum rise in social tensions, with reports of racist incidents across the country
- Some signs of inter-generational conflict as young and old simultaneously blamed for Brexit
- The Brexit vote may not fundamentally change immigration levels – leaving some disappointed and angry



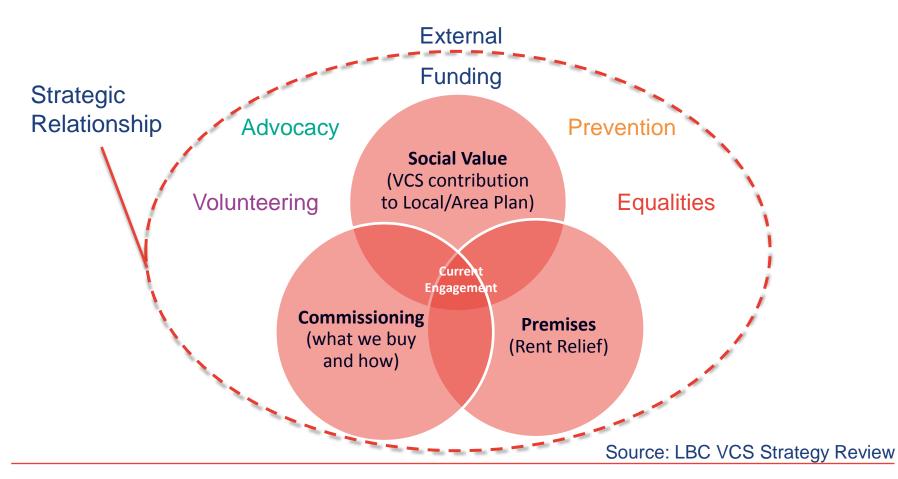
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# National outlook for Local Government remains . . .



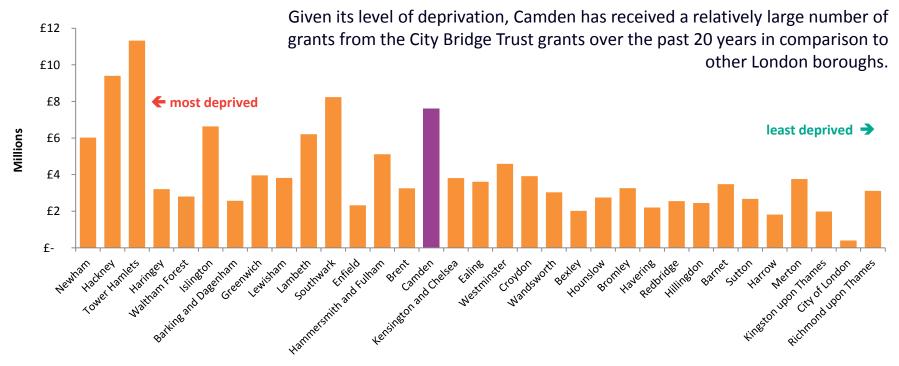
Source: Institute for Fiscal Studies

# Resourcing a new strategic relationship with the sector



# Mapping and benchmarking external funding of the VCS

# Eg. City Bridge Trust Grants 1995 – 2014



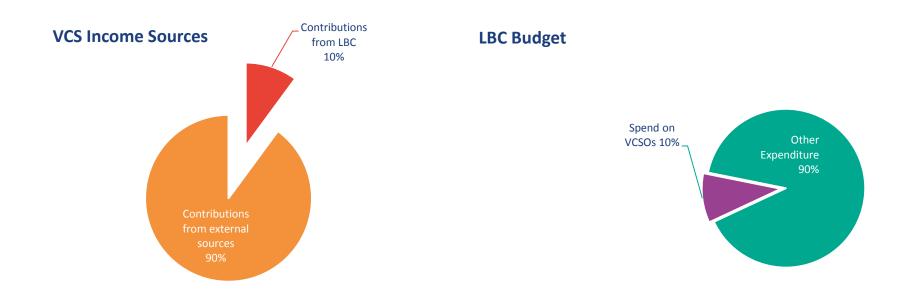
Source: IMD & City Bridge Annual Report

# Johari Window of Perception

Open/ shared	Known to L.A. <ul> <li>Variable</li> </ul>	Not known to L.A.	LBC's Blind Spot
Known to the VCS	<ul> <li>Variable</li> <li>Unequal</li> <li>Tense</li> <li>Overcomplicated</li> <li>Uncommunicative</li> </ul>	<ul> <li>Independent</li> <li>Helpful</li> <li>Dependable</li> <li>Innovative</li> <li>Resourceful</li> </ul>	
Not known to the VCS Hidden	<ul> <li>Extent of cuts &amp; constraints</li> <li>Future of infrastructure</li> <li>Commissioning priorities</li> <li>Neighbourhoods agenda</li> </ul>	<ul> <li>Strategic vision</li> <li>Points of contact</li> <li>Alternatives to traditional grant funding</li> <li>Measures of success</li> </ul>	Unknown (to sither
(to VCS)			(to either party)



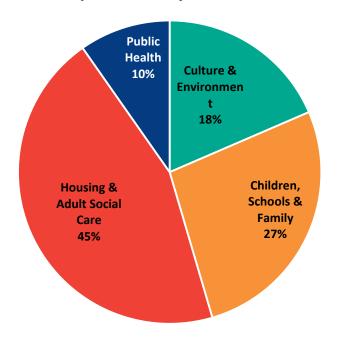
# VCS income in relation to LBC budget



# Source: Charity Commission



# How does LBC currently fund the sector?



**Expenditure by Directorate** 

# Value (2014 - 15)C&E£7,307,117CSF£10,624,572HASC£17,680,563Public Health£3,838,058Total£39,450,310

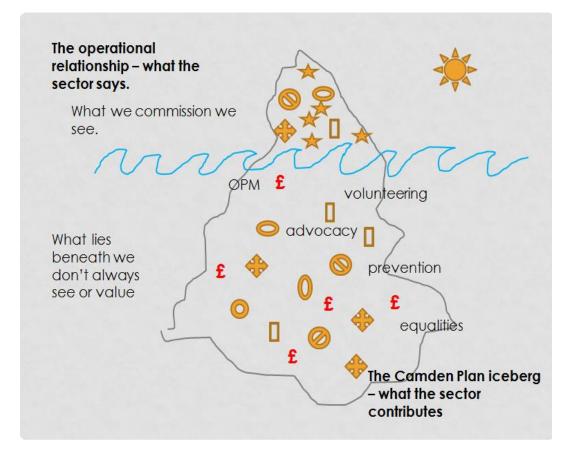
# Source: LBC 'Mothership'

Maximising opportunities that remain

# Developing a strategic procurement approach (2016-19)

- 1. Procurement activity makes a key contribution to delivering Medium-Term Financial Savings
- 2. We deliver a quality procurement service for both internal and external customers
- **3.** Risk is well managed and services are supported to take risks that support innovation
- 4. The Council is operating with a greater commercial focus and maximizing income opportunities
- 5. There is greater participation and involvement from VCS and SME organisations
- 6. Procurement activity contributes to delivering the Local Plan and social value outcomes

# A Social Value-based Approach to Commissioning



# Discussion

1. VCS relationship with the state has changed irrevocably

2. Local authorities are redefining how they engage & support the sector

3. New instruments, models and infrastructure . . . Largely unproven

4. What role for the private sector . . . Philanthropy, placebased giving initiatives, BIDs etc.

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